

# Cash management interactive worksheet

# Reconciling budgeted cash flow with actual cash flow

One of the uses of a cash budget is as a tool for monitoring and controlling cash flows. This is done by comparing the forecast receipts and payments in the budget with the actual receipts and payments that occurred during the budget period.

It is expected that differences will occur between what was forecast to happen and what actually happened. These differences are described as variances.

## Key point

A variance is the difference between the expected cash flow and the actual cash flow

Some variances will be good for the business because they show an improved cash position. These are known as favourable variances and occur when cash received is higher than expected or cash payments are lower than expected. Other variances are not good for the business and result in a decrease in the expected cash position. These are known as adverse variances and occur when cash received is lower than expected or cash payments are higher than expected.

When analysing variances that have arisen between the budgeted cash flow and the actual cash flow it is important to understand whether the variance is adverse or favourable. Sometimes you may be required to identify the nature of the variance and the standard convention is to use F to denote a favourable variance and A to denote an adverse variance. However minus signs may also be used to denote adverse variances. In an assessment task it is essential that you follow the instructions given on how your answer should be presented.

## Key point

Favourable variances occur when actual receipts are higher than expected and actual payments are lower than expected. Adverse variances occur when actual receipts are lower than expected and actual payments are higher than expected

## Example 1

Calculate the variance for each of the cash flows given and enter F or A in the final column to denote whether the variance is favourable or adverse.

Click to display/hide the solution.

|                          | Budget<br>£ | Actual<br>£ | Variance<br>£ | F/A |
|--------------------------|-------------|-------------|---------------|-----|
| Receipts from sales      | 94,200      | 91,600      | 2,600         | A   |
| Payment for<br>purchases | 33,650      | 36,842      | 3,192         | A   |
| Labour costs             | 27,695      | 26,412      | 1,283         | F   |
| Capital<br>expenditure   | 20,000      | 17,500      | 2,500         | F   |

The variance is adverse because actual receipts are lower than budgeted receipts

The variance is adverse because the actual payment is greater than the expected payment

The variance is favourable because actual labour costs are lower than budgeted labour costs

The variance is favourable because the capital expenditure is lower than expected

## Reconciling budgeted and actual cash flows

Once variances have been calculated they can be used to reconcile the closing balance on the cash budget to the actual closing balance. This is useful because it shows management exactly where differences have occurred and also the value of those differences. This will enable them to take corrective action where appropriate. Remember that the closing balance could be described as a cash balance or a bank balance and simply refers to the amount of cash available to the business.

A reconciliation of budgeted and actual cash flows usually begins with the budgeted closing bank balance.

## Example 2

Frome Ltd prepared a cash budget for August. The table below contains both budgeted and actual cash flows for the month. The opening bank balance at the beginning of August was £2,000.

Calculate the budgeted and actual closing bank balance for August.

Click to display/hide the solution.

| Figures for August           | Budget<br>£ | Actual<br>£ |
|------------------------------|-------------|-------------|
| Receipts                     |             |             |
| Shop takings                 | 65,000      | 59,220      |
| Internet sales               | 72,000      | 76,482      |
| Payments                     |             |             |
| Purchase of goods for resale | 57,500      | 68,520      |
| Delivery costs               | 7,200       | 7,650       |
| General expenses             | 15,825      | 14,313      |
| Capital expenditure          | 16,000      | 0           |
| Net cash flow                | 40,475      | 45,219      |
| Opening bank balance         | 2,000       | 2,000       |
| Closing bank balance         | 42,475      | 47,219      |

Is the actual closing cash position better or worse than budgeted?

Click to display/hide the solution.

## Solution

The actual closing bank balance is higher than the budgeted closing bank balance which means that the actual cash position is better than it was budgeted to be.

## **Reconciliation statement**

There is a standard format for reconciling budgeted cash flows with actual cash flows. As mentioned earlier it starts with the budgeted closing bank balance. The variances between the budgeted figures and the actual figures are then calculated on a line by line basis (one variance for each type of receipt or payment). These are then added to or deducted from the budgeted closing bank balance as follows.

- Favourable variances for receipts and payments are added to the budgeted bank balance because these represent an improvement to the expected cash position.
- Adverse variances for receipts and payments are deducted from the budgeted bank balance because these represent a decline in the expected cash position.

The term variance may be unfamiliar to many business owners and managers and therefore when an accountant produces the reconciliation they would usually state whether there has been an increase or a decrease in the receipts and payments.

## Example 3

The following pro-forma reconciliation statement needs to be completed using the figures for August from the earlier example of Frome Ltd.

You need to begin by entering the budgeted closing bank balance since this was the expected closing position. Next, for each receipt or payment, identify whether there has been an increase or a decrease from the expected position by ticking the relevant column. The variance between budgeted and actual can then be entered. Adverse variances should be denoted with a minus sign. The final column should then be totalled and the resulting balance should be the same as the actual closing bank balance.

Click to display/hide the solution.

| Reconciliation statement      |              |                              | £       |
|-------------------------------|--------------|------------------------------|---------|
| Budgeted closing bank balance |              |                              | 42,475  |
| Increase                      | Decrease     |                              |         |
|                               | $\checkmark$ | Shop takings                 | -5,780  |
| ✓                             |              | Internet sales               | 4,482   |
| ✓                             |              | Purchase of goods for resale | -11,020 |
| ✓                             |              | Delivery costs               | -450    |
|                               | ✓            | General expenses             | 1,512   |
|                               | ✓            | Capital expenditure          | 16,000  |
| Actual closing bank balance   |              |                              | 47,219  |

## Explanation

- 1. Shop takings were lower than expected and have decreased the forecast bank balance.
- 2. Internet sales were higher than expected and have increased the forecast bank balance.
- 3. The cash paid for purchases has increased and was much higher than expected. This increase in expense causes a decrease in the budgeted bank balance and is therefore deducted.
- 4. Delivery costs were higher than expected and this has also caused a reduction in the budgeted bank balance.
- 5. There has been a decrease in the payment for general expenses which is an improvement to the expected cash position and is added to the opening bank balance.
- 6. The planned capital expenditure was not made and this has resulted in a cost saving of £16,000 which has increased the forecast bank balance.

From the reconciliation column it is easy to see that the item that has had the greatest impact on the budgeted cash balance is the saving on capital expenditure. Overall sales were lower than expected and purchases were considerably higher. The business may have bought additional stock or the cost of the items purchased could have increased. The increase in delivery costs is to be expected given that internet sales have increased.

## A final thought

In an assessment make sure that you read the task instructions carefully. You may need to calculate the variances before doing the reconciliation or they may be provided and you will just need to incorporate them into a pro-forma. You should pay careful attention to whether minus signs are required for indicating adverse variances.